



# Your Strategic Top 10 Relationships

Many of the people that can take your business to the next level are people you already know. Leveraging these partners will benefit you tremendously. The key is to create a powerful win-win relationship and be ready to give first. Provide them great value and watch them reciprocate.

**Identify your TOP 10 relationships that can help take your business to the next level!**

|    | Name of Contact | Value I Can Provide Them | Value They Can Provide Me |
|----|-----------------|--------------------------|---------------------------|
| 1  |                 |                          |                           |
| 2  |                 |                          |                           |
| 3  |                 |                          |                           |
| 4  |                 |                          |                           |
| 5  |                 |                          |                           |
| 6  |                 |                          |                           |
| 7  |                 |                          |                           |
| 8  |                 |                          |                           |
| 9  |                 |                          |                           |
| 10 |                 |                          |                           |